

NORTH CAROLINA'S Medicaid Transformation

A webinar series presented by

ATRÓMITOS 

Understanding North Carolina's Medicaid Transformation in the Context of Federal Medicaid Regulation

Monday, Nov. 2, 2020 | 10:00 am - 11:30 am

In this 90-minute webinar, we will educate participants on:

- The joint administration of Medicaid and the relationship between federal and state oversight.
- Federal statutory and regulatory Medicaid managed care requirements.
- How North Carolina intends to operationalize these requirements under a managed Medicaid program and its 1115 Medicaid Transformation Waiver.
- Steps that providers and other stakeholders can take in the coming months to prepare for Medicaid Transformation, which is set to go-live on July 1, 2021.

Principles of Effective Negotiations: How to Prepare and Execute a Successful PHP Contracting Strategy

Tuesday, Dec. 1, 2020 | 10:00 am - 11:30 am

In this 90-minute webinar, we will educate participants on:

- The P.E.N Method of Contracting and the steps to take in each phase.
- Themes specific to NC Medicaid Transformation contracting and those operational issues likely to be most important to providers.
- General negotiation tools, such as planning around your BATNA (Best Alternative to Negotiated Agreement) and integrative bargaining (or value creation over value claiming).

Speakers

REGISTRATION

Medicaid Regulations
[http://bit.ly/Medicaid
Regulations](http://bit.ly/MedicaidRegulations)



Michealle Gady, JD,
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