



# February 24, 2017 Sherry S. Hay, MPA UNC Department of Family Medicine Director of Community Health Initiatives Adjunct Assistant Professor



## Who are Certified Application Organizations (CAO) in NC?

- An organization who is a community health center or other health care provider, hospital, a non-federal governmental or non-profit social service agency who would like to help by training staff to assist people applying for coverage through the Marketplace
- Apply on-line to be a CAO at: <a href="https://marketplace.cms.gov/technical-assistance-resources/assister-programs/cac-apply.html">https://marketplace.cms.gov/technical-assistance-resources/assister-programs/cac-apply.html</a>
- Ensure staff is trained, have processes in place to offer assistance, and sign an agreement.
- Once the agreement is signed, then you will be issued a set of numbers to issue staff so they can access training on-line.





## What is UNCHCS and its' regional partners engaged in for OE4?

- Convening regional and county partnership meetings to discuss strategies – staying connected to NC Get Covered
- Conducting outreach to uninsured households alerting to open enrollment and the ability to receive free assistance
- Educating patients and community "at-large" about the ACA and events. Sharing key messages and phone #.
- Assisting patients with applications on the marketplace by individual appointment throughout open enrollment as well as one day events called Enroll-a-thons (1/21/17)
- Capacity to serve consumers is increasing- three of the Elon-Alamance Health Partners have been trained as CACs offering appointments at the Alamance County Health Department throughout open enrollment.





#### The Outcomes.....

## Consumer gets covered at UNC FM HEALTH CARE FAMILY MEDICINE with help from partner and friend, Martha Samaniego!





2/28/17

#### A "Snapshot" of the Data Within our Region.....



# of people assisted = 2383\*
# of apps submitted = 1904\*
# of estimated enrolled = 888\*
\*Note: Includes Medicaid



# of people touched\* = 1000

\*emails and letters

# of people with 1:1 assistance = ~ 50\*
\* (includes enroll-a-thon)









**Elon-Alamance Health Partner Consumer Contacts 2017** 

- 11 appointments held (27.5%)
- 6 appointments (8 people) enrolled in Medicaid or Marketplace insurance (15%)
- 5 appointments Medicaid gap (12.5%)
- 2 no shows without successful follow-up (5%)
- 6 referred to Piedmont Health appointments (15%)
- 5 already enrolled in Medicaid or Marketplace (12.5%)
- 2 already decided not to purchase (5%)
- 14 unable to contact (35%)



6



2/28/17



### **Student Health Action Coalition (SHAC)**

- 13 student volunteers complete CAC training
- We did weekly outreach and enrollment sign ups at the SHAC dental clinics
- Assisted with three enrollment events this year, two at Lincoln Community Health Center and then the Family Medicine Enrollment Drive.
- Total: Served approximately 29 consumers, about 20 inperson and the rest over the phone.

~41% these we successfully enrolled ~30% fell into the coverage gap  $\sim 30\%$  other reasons



2/28/17

## **Get Covered!**

